

BENCHMARK AT ALEXANDRIA

NORTHERN VIRGINIA CHAPTER

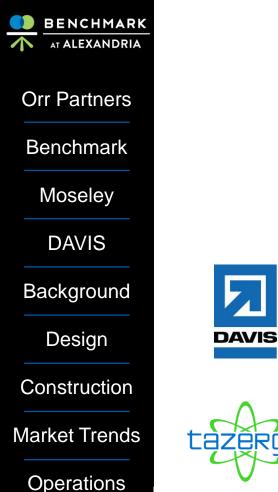






⊿D Moseley





PROJECT TEAM





STUDIO39

Land, Carroll & Blair PC

LC

ATTORNEYS AT LAW EST. 1978



& MANY MORE

Gordon

FOOD SERVICE





Benchmark

Moseley

DAVIS

Background

Design

Construction

Market Trends

Operations

ORR PARTNERS

- 3rd Party Project Management
- Construction Management
- Owner's Representation
- Commercial Development





PROPERTY MANAGEMENT An Affiliate of ORR PARTNERS

- Commercial Property Management
- Property Management Consulting



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DAVIS

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Transforming Lives Through Human Connection

- Founded in 1997 by Chairman and CEO Tom Grape. Headquartered in Waltham, MA.
- Leader in Senior Living throughout the Northeast with 67 communities across 8 states.
- The largest provider of mind and memory care in New England with 11 dedicated communities.
- Benchmark's core values of *Called to Care, Better Together* and *Be the Benchmark* guide its mission of not only providing world-class care, but doing so in a way that keeps Benchmark focused on who and what matters most: our residents, their families and our associates.
- Continuing to expand in Metro DC, NY and NJ.





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Leader in Senior Living Design for 35 Years

For decades, Moseley has been a trusted leader in senior living, shaping not just what the industry is today but what it can become tomorrow. With a team who is solely focused on this specialized industry, our expertise runs deep. Every project is personal and driven by a commitment to solve the growing need for housing that supports our aging population.

4th

BD&C Senior Living Architecture Firms in the U.S.

12

Offices in VA, MD, NC, and SC

73K

Units for senior living communities

<u>342</u>

Architects, Engineers, Designers, and Professionals





DAVIS

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JAMES G. DAVIS CONSTRUCTION

WEST VIRGINIA

DAVIS FAST FACTS

59

YEARS IN BUSINESS

0.44 EMR RATING

475+ FULL-TIME LOCAL EMPLOYEES **#5** WBJ'S LARGEST GENERAL CONTRACTORS IN GREATER DC

ESOP EMPLOYEE-OWNED



MARKET SECTORS

\$1B

REVENUE

13

OUR MISSION

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n

VIRGINIA

Redefining the way people experience construction by building success for all.

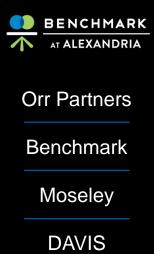






INITIAL CONCEPTS





INITIAL CONCEPTS (2009)

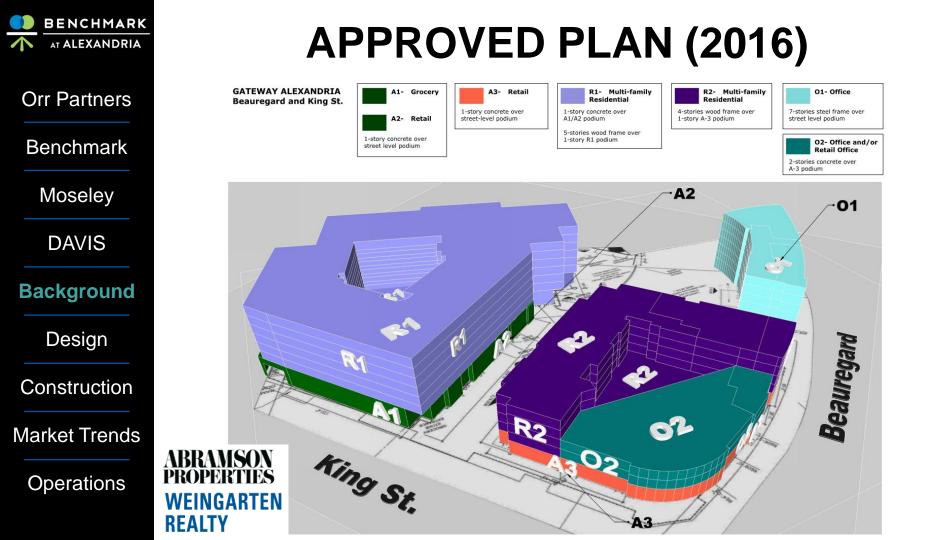


Design Construction

Background

Market Trends

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APPROVED PLAN (2016)

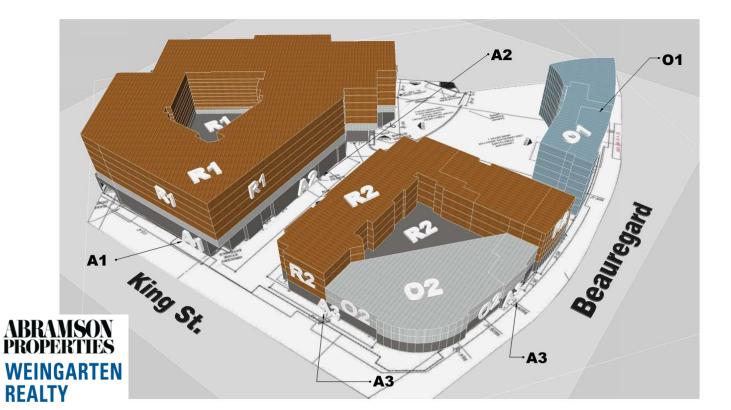
GATEWAY ALEXANDRIA Beauregard and King St.

Wood Frame

Concrete (Plaza Level)

Steel Frame







WEST ALEX

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WEINGARTEN REALTY



- The Array 278 rental apartments
- The Nexus 79 affordable units
- 110,000 SF ground-floor retail anchored by Harris Teeter
- 87,000 SF of office space
- 820 below-grade parking spaces



WEST ALEX



Operations



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Office Building 1 (OB1) 2016 - Approved as a 7-story, 71,000 SF office building with ground floor retail



Senior Living

2018 - Approved as a 10-story, 117,000 SF building with 115 assisted living units.

Q3 2022 - Construction began

Q1 2024 - Occupancy achieved





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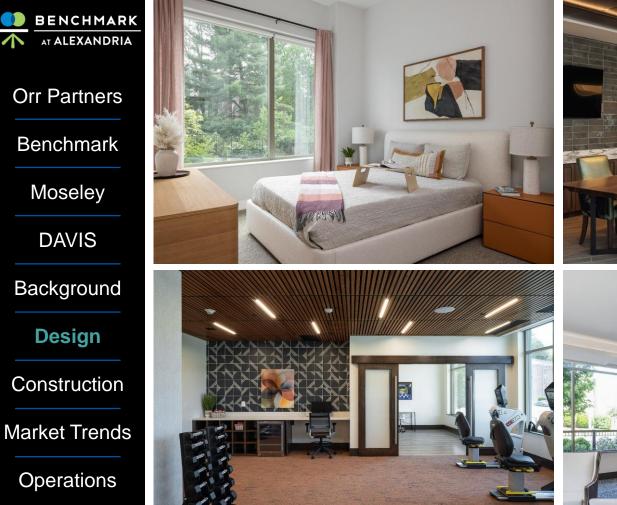
Operations

DESIGN HIGHLIGHTS

- City of Alexandria's 2019 Green Building Policy required LEED Silver, achieved LEED Gold certification. <u>First LEED gold</u> for Moseley Senior Living
- Tracking for WELL Silver Certification
- Low-flow fixtures are expected to result in a reduction in potable water use of 916,661 gallons per year (a 38 percent reduction)
- Estimated energy savings of \$44,558 and 3,785,177 kBtu annually, which exceeds ASHRAE 90.1-2010 by 29%
- Use of products and materials for which life-cycle information is available and that have environmentally, economically, and socially preferable life-cycle impacts
- 97.5 percent of construction waste was diverted from the landfill (2181 tons)
- Circadian lighting system on memory care floors













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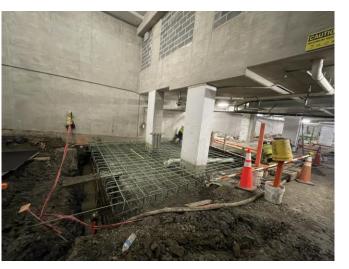
Design

Construction

Market Trends

Operations

CONSTRUCTION CHALLENGES



- Structural work in garage
- Curved building footprint
- Occupied community





SENIOR LIVING MARKET TRENDS

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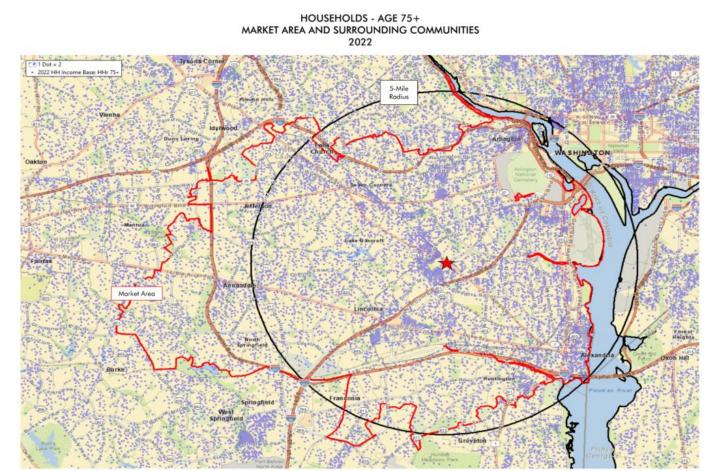
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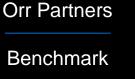
Operations





SENIOR LIVING MARKET TRENDS

Age 75+ Population - (2010-2022 Annual Growth) & (2022-2027 Annual Growth)



5.0%

4.5%

4.5%

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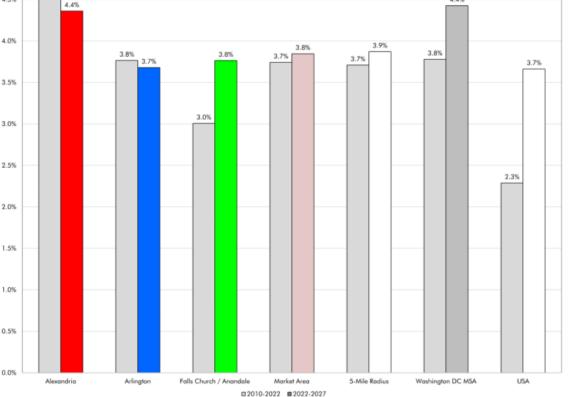
Design

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3 8% 3.9%





OPERATIONS

BENCHMARK CORPORATE VALUES

Our commitment to seniors and associates.

Benchmark supports seniors' health, quality of life and independence, as well as creates a rewarding workplace that embraces and empowers our associates. We do this while carrying out the highest level of corporate integrity and responsibility. This is possible through constant self-evaluation of our practices and policies, as well as learning what is important to our residents, their families, and our associates through frequent surveys.





Community Connections





Community Connections

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