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COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

NORTHERN VIRGINIA CHAPTER

FOCUS ON  
**EXCELLENCE**  
BEST OF NAIOP NORTHERN VIRGINIA AWARDS

NOVEMBER 18, 2021

# WELCOME

The Best of NAIOP Northern Virginia Awards recognize and celebrate significant new contributions to Northern Virginia by the commercial, industrial and mixed-use real estate community. As the Chapter's premier event, the awards program demonstrates the dedication of outstanding individuals who provide contributions to the built environment.

## **CHAIR, NAIOP NORTHERN VIRGINIA**

**Mary Beth Avedesian**

B. F. Saul Company

## **MASTERS OF CEREMONIES**

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CBRE, Inc.

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EVENT SCHEDULE

## RECEPTION

6:00 PM

Join us in The Atrium for drinks and a special bourbon bar. Enjoy passed hors d'oeuvres, a selection of food stations, and networking.

## AWARDS PROGRAM

7:45 PM

Join us in the theatre for the announcement of the 2021 Best of NAIOP Northern Virginia Awards. Join us as we recognize and celebrate the 2021 winners.

## DESSERTS & DRINKS

8:45 PM

Keep the night going after the awards ceremony with more networking, cocktails, coffee, and desserts.



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# AWARD CATEGORIES

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## MEMBERSHIP

Awards are presented to the NAIOP Northern Virginia firm and individual member for promoting the association and working to further NAIOP's activities and influence.

Firm of the Year  
Member of the Year

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## INTERIORS

Awards are presented for the best interiors in a variety of categories.

Tenant Space <15,000 SF  
Tenant Space 15,000 - 50,000 SF  
Tenant Space 50,000+ SF

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## REAL ESTATE TRANSACTION LEASE

Awards are presented for the largest or most significant real estate transactions in Northern Virginia.

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## BUILDING

Awards are presented in the following categories for the best new or renovated buildings in Northern Virginia.

- |   |                             |
|---|-----------------------------|
| 1. Building Amenity                         | 8. Build-to-Suit            |
| 2. Capital Improvement<br>Non-Institutional | Non-Institutional           |
| 3. Adaptive Re-Use                          | 9. Multi-Family Residential |
| 4. Data Center                              | 10. Mixed-Use Project       |
| 5. Hospitality                              | 11. Office                  |
| 6. Retail                                   | 12. Trendsetter             |
| 7. Build-to-Suit<br>Institutional           |                             |

## PANEL OF JUDGES

### ROBERT ELLIOTT

Lantian Development

### ANDREW PEDRICK

MCTIGUE

### MICHELLE LERNER-KONOPATSKI

Baskerville

### SALVATOR PERDOMO

Titan Development

### ERIC MARIBOJOC

George Mason University,  
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**Reggie G. Thomas**  
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# — DOOR PRIZES



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# — — CONGRATULATIONS 2020 AWARD OF EXCELLENCE WINNERS

## INTERIORS

### TENANT SPACE <10K SF

Tributary, submitted by FORM Architects

### TENANT SPACE 10K–40K SF

Microsoft Azure Northern Virginia, submitted by Stantec Architecture

### TENANT SPACE 40K–100K SF

Avalon Bay, submitted by rand\* construction corporation

Inova Mather Proton Therapy Center, submitted by Stantec Architecture

### TENANT SPACE 100K+ SF

Appian Headquarters, submitted by HITT Contracting Inc.

Leidos Global Headquarters, submitted by Boston Properties

## TRANSACTIONS

### TRANSACTION LEASE

KPMG at Boro Tower, submitted by The Meridian Group

1902 Reston Metro Plaza, submitted by Comstock

### TRANSACTION SALE

Southern Towers, submitted by CBRE, Inc.

## MEMBERSHIP

### FIRM OF THE YEAR

Brookfield Properties

### MEMBER(S) OF THE YEAR

Michael S. Kitchen, Vice-Chair, Government Relations

Eli Goldman, Co-Chair, Alexandria Government Relations Subcommittee

Kenneth W. Wire, Co-Chair, Alexandria Government Relations Subcommittee

John E. Kusturiss III, Co-Chair, Arlington Government Relations Subcommittee

Matthew Weinstein, Co-Chair, Arlington Government Relations Subcommittee

Scott E. Adams, Co-Chair, Fairfax Government Relations Subcommittee

Philip M. Storch, Co-Chair, Fairfax Government Relations Subcommittee

John Mossgrave, Co-Chair, Loudoun Government Relations Subcommittee

Ross Stevens, Co-Chair, Loudoun Government Relations Subcommittee

Karen L. Cohen, Chair, Prince William Government Relations Subcommittee

## BUILDING

### BUILDING ADAPTIVE RE-USE

The Foundry: Office to Residential Conversion, submitted by Cooper Carry

### BUILD-TO-SUIT INSTITUTIONAL

Bailey's Shelter and Supportive Housing, submitted by Fairfax County - DPWES

### BUILD-TO-SUIT

#### NON-INSTITUTIONAL

NFCU Winchester Building 3, submitted by HITT Contracting Inc.

### CAPITAL IMPROVEMENT

#### NON-INSTITUTIONAL

1676 Redefined, submitted by Brandywine Realty Trust

### DATA CENTER

Confidential Client Building P, submitted by HITT Contracting Inc.

### HOSPITALITY

Hyatt Centric Old Town Alexandria, submitted by Cooper Carry

### MIXED-USE PROJECT

The Waycroft Apartments at Wilson & Glebe, submitted by Saul Centers, Inc.

### MULTI-FAMILY RESIDENTIAL

The Boro, submitted by Clark Construction Group, LLC



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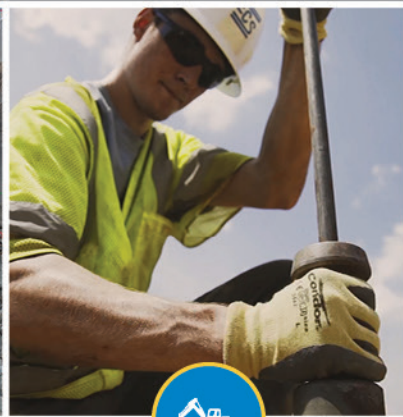


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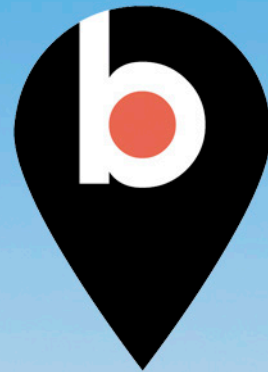
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**NAIOP ANNUAL MEETING**

Thursday, December 2, 2021

11:30 AM

Falls Church Marriott at Fairview Park

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