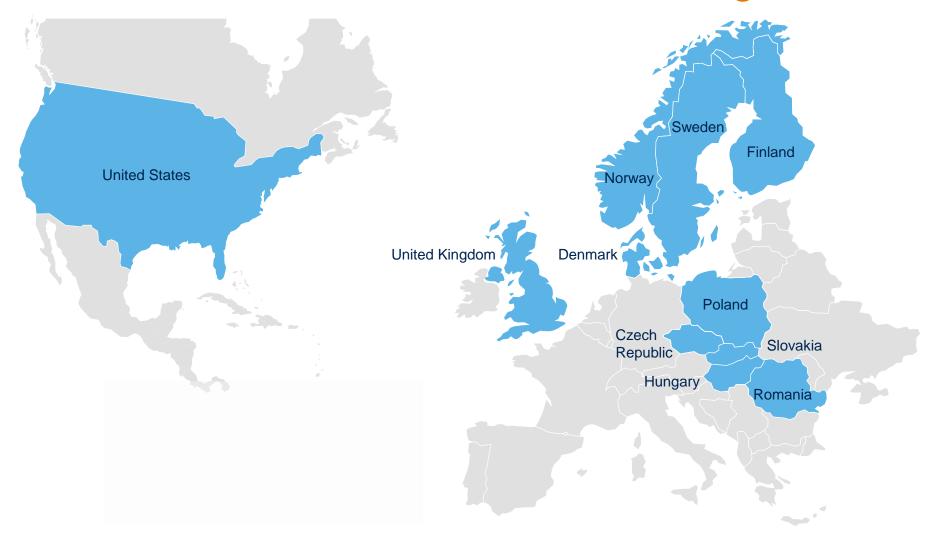
## **Behind The Scenes:**

# SKANSKA

October 30, 2018

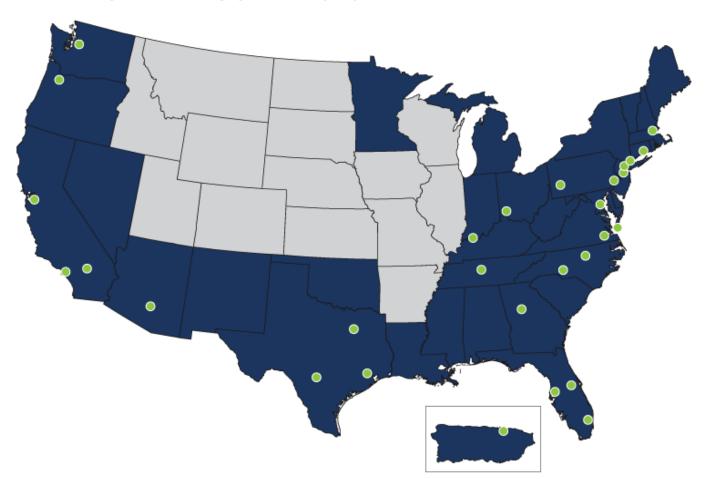


# Local Presence with Global Strength



## Our Geographic Reach

#### Skanska USA in 2018



#### Green

represents
cities where
have offices.
Dark Blue
represents
states where
we have active
projects.

## **Behind The Scenes:**

# SKANSKA



Mark Carroll – Executive Vice President
Skanska USA Commercial Development, Inc.

October 30, 2018



Dale Kopnitsky – Executive Vice President, General Manager Skanska USA Building, Inc.

# Skanska USA Building



**George Washington University Hospital** 

**DC Water Headquarters** 



**Horace Mann Elementary School** 

**The Census Bureau** 

## Skanska USA Commercial Development



#### **Global**

In the past 10 years Skanska has invested

\$16.7 Billion

of equity in development projects globally, of which \$7.3 billion were for commercial development projects.

Seattle, WA

Houston, TX

#### **United States**

Skanska has invested

\$1.7 Billion

of equity in ground-up commercial development projects in the U.S. since 2009.



Boston, MA

121 Seaport

Seattle, WA
First acquisition
2011
Total projects 6

Los Angeles, CA

Boston, MA
First acquisition
2010
Total projects 6

Washington, D.C.
First acquisition
2009
Total projects 8

Houston, TX
First acquisition
2010
Total projects 7

**3,832,000 SF**Completed/Sold
From 2008-2018 Q2

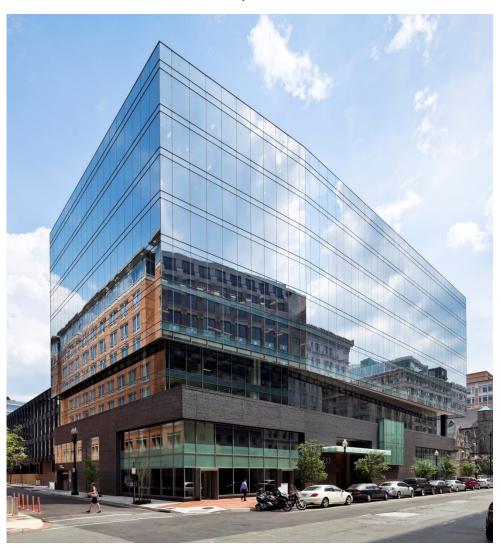
**1,932,000 SF**Under Construction

**1,720,000 SF** In Development

Total: 27 Projects

- 15 complete
- 4 under construction
- 8 in development

# 733 10<sup>th</sup> ST, NW







### 1776 Wilson Boulevard









# 99 M Street, SE



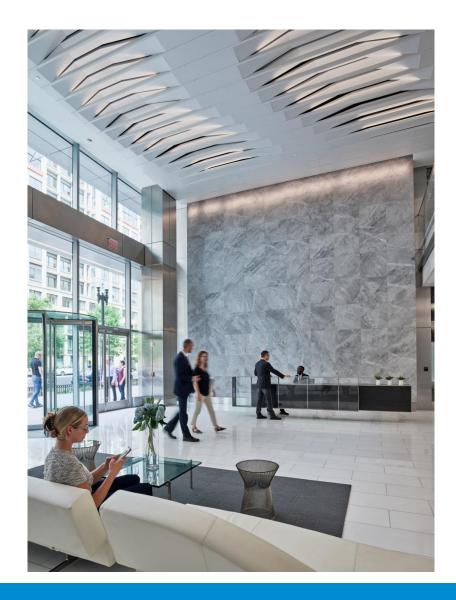






# **2112 PENN**





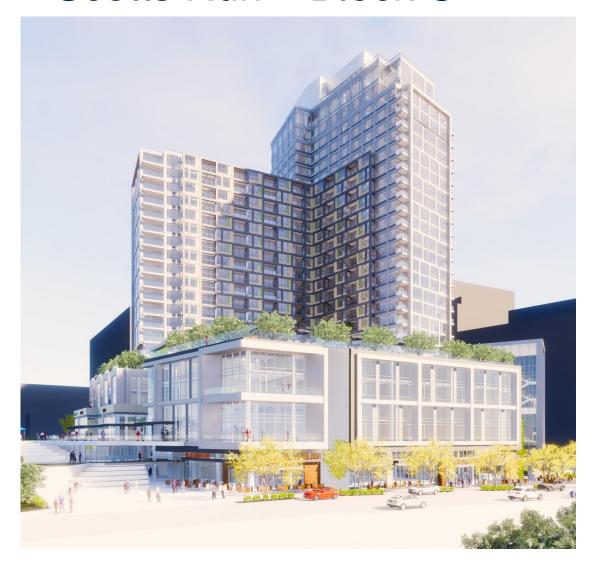
## 3 E S 4







### Scotts Run – Block C







## The Boro





## The Boro



















## **Behind The Scenes:**

# SKANSKA

**Questions?** 

**Tour Safety & Logistics** 

October 30, 2018