SUSTAINABLE DESIGN

and the

FEDERAL GOVERNMENT

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• LEED Products:

- New Construction
 - LEED for Campuses
 - LEED for Schools
 - LEED for Healthcare
 - LEED for Retail
 - LEED for Laboratories
- Existing Buildings

- Commercial Interiors
 - LEED for Retail
- Core & Shell
- LEED for Homes
- Neighborhood Development

SPiRiT

Green Globes





<u>Understanding Developmental Priorities</u>

- COST
- FUNCTIONALITY
- ENVIRONMENTAL STEWARDSHIP



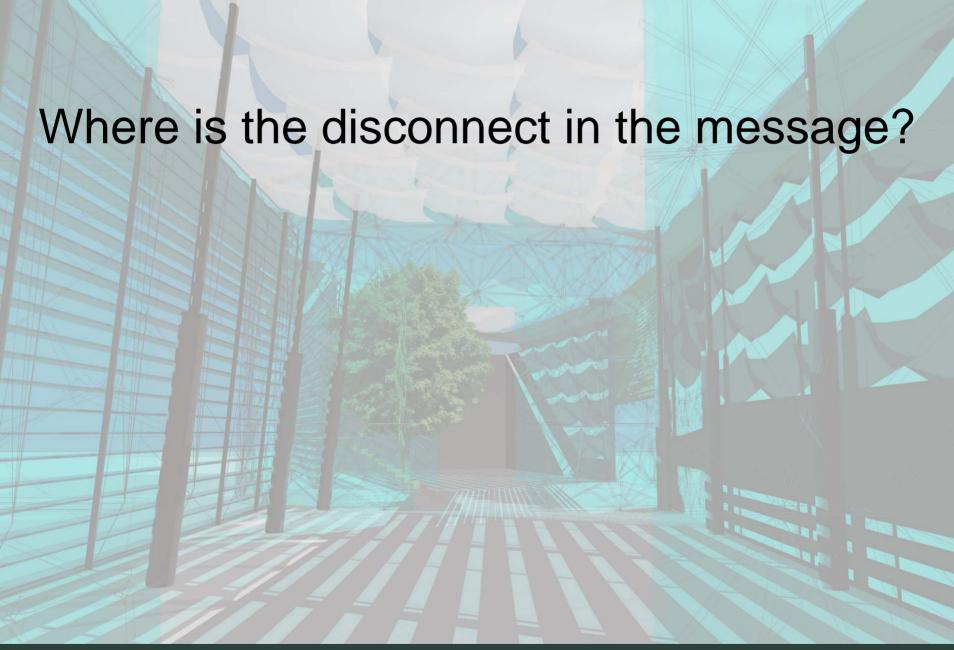


<u>Understanding Developmental Priorities</u>

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Where is the disconnect in the message?

Fear or Distrust of the Unknown and the Fear of Change





Where is the disconnect in the message?

- Fear or Distrust of the Unknown and the Fear of Change
- Lack of Experience or Education





Where is the disconnect in the message?

- Fear or Distrust of the Unknown and the Fear of Change
- Lack of Experience or Education
- Mis-information





Understanding Developmental Priorities

- COST
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Cost Factors to Consider:

- Hard vs. Soft Costs
- Level of experience by all team members
- Balancing of Sustainable Goals

Return on Investment (ROI)





Cost Factors to Consider:

Federal Government Work

- Relative Costs
- Longevity/Resiliency of Choices
- Operations and Maintenance Costs
- Design and Construction Process





Understanding Developmental Priorities

Federal Government Work

- COST
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Understanding Developmental Priorities

Federal Government Work

• COST

- · Government
- FUNCTIONALITY

- Regulations
- ENVIRONMENTAL STEWARDSHIP





Federal Government Sustainability Initiatives:

- Department of Agriculture & Forest Service
 - LEED Silver required
- Department of Defense
 - Encourages the use of LEED or the Army's SPiRiT Rating Tool
- Department of Health and Human Services
 - LEED Certification or Green Globes Certification for projects \$3 million or more
- Department of Interior
 - Supports use of LEED
- Department of State
 - LEED Certification for embassy projects
- Environmental Protection Agency
 - LEED Silver or better on all facilities 20,000 SF or more
- Department of Health and Human Services
 - LEED Certification or Green Globes Certification for projects \$3 million or more
- NASA
 - LEED Silver or Better





- Regulatory Influences
 - Risk Factors
 - Reinterpretation of Client Expectations





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- Regulatory Influences
 - Risk Factors
 - Reinterpretation of Client Expectations
- The importance of Education and Experience
- Branding
- Long-Term Goals
 - Development
 - Building Operations
 - Community Service









